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Abstract

This paper will

- examine the current state of “visual” music - film and television scores, music videos and the musical shorthand that’s developed around jingles and TV themes - and how this has affected our collective musical consciousness;

- outline the recent major technological changes in the production and distribution channels for film and video, the economic changes that inevitably follow such developments, and the opportunity they present vis a vis corporate control of the creation and dissemination of artistic works in film and video, including musical works in a visual medium;

- call for the emergence of new forms of visual music that cross boundaries - boundaries previously imposed by the economic realities of traditional production and distribution - and that make creative use of new technologies.

Keywords: music, technology, television, film, internet

Towards a New Language For Visual Music

I like to work with music and moving pictures together. Each adds dimension to the other, often in wonderfully unpredictable ways. The different crafts involved in their respective processes of creation make inevitable, it seems, their separation into distinct fields with distinct sets of practitioners. But this has always seemed unfortunate to me, an artificial dichotomy that cleaves in two a wider creative palette. To be sure, picture and music are regularly applied in the service of each other in various western media, but the results are often banal and predictable, and though there are many notable exceptions, even the best suffers from a limited expressive vocabulary which seems to have settled on the popular consciousness through laziness, lack of vigilance, or just bad luck. What is needed, I would argue, is a fresh mode for the expression of creative ideas through music and pictures, free of the cultural baggage associated with existing forms of what I call Visual Music.

For those interested in marrying music with images, there are two current models from which to

the process of packaging a film, rather than its content. Musical score, far from furnishing fresh creative input, is usually expected to consistently underline the dramatic and emotional mood already expressed by visual content, and it often takes a back seat to pre-recorded pop songs, more highly valued for their marketing potential.

In both cases the operative principle is one of safety. Backers of popular culture want assurances that their investment is safe, and the larger the investment, the fewer risks they are willing to take. Conforming to a proven formula is seen as prudent, an attitude reinforced by those who insure music and film productions. Today it is unusual for musical, theatrical or cinematic ventures to have major production and distribution financing without subscribing to a narrowly defined notion of a marketable cultural product. While resistance to this model can't be a new phenomenon, only recently have technological developments in production and distribution presented a practical and widely accessible avenue for such resistance.

Anyone who works with music and audio can't help but be aware of the revolution in production over the past 15 years or so, brought on by cheap, accessible technology. One person can now - in theory, anyway - single-handedly undertake every aspect of musical production from performance to mastering. The quality of the product may vary, but 'twas ever thus. In the video production world, similar developments have taken place, though several years later, as computer technology had to catch up to the greater storage and processing demands of video. In the past five years we've seen the advent of inexpensive versions of high-resolution digital video cameras and powerful computer-based picture-editing workstations and compositing systems. These are now giving unprecedented access to the film production and post-production process, just as MIDI sequencing, sampling and later audio workstations did for music and audio production a generation earlier.

It's worth examining the scope of this change, but for the sake of time I'll simply refer you to the conference proceedings. You'll find a comparative cost breakdown for feature film production costs, ancient and modern, in [APPENDIX 1](#).

The point of all this is that the most essential tools of filmmaking are cheaper by several orders of magnitude than they were even quite recently, and the trend shows no signs of slowing down. It has already spawned a growing “guerrilla filmmaking” movement which is turning out some remarkably accomplished work with very respectable production values. Communication among political activists, non-governmental organizations, teaching institutions, co-operatives and other alternative voices has also benefited from having access to such vastly superior tools. The process is one of democratization. The means of production, so to speak, is passing from few hands to many.

Cheap, accessible production tools are opening some doors for creative filmmakers, but their value is somewhat limited if one’s creative output is still tied to the traditional channels of film and video distribution. In the second component of this technological revolution, rapidly increasing internet bandwidths hold out the very realistic prospect of bypassing these channels altogether. We can see this process at work already in the growth of the independent music distribution scene on the world wide web. Many artists lacking the money, connections or business acumen to secure commercial distribution have marketed their work on line and

proceedings for a comparative analysis of distribution costs for feature films traditionally vs. on line. See [APPENDIX 2](#)

In short, films in the near future will be made so cheaply that their producers will no longer be beholden to the studio suits whose single-minded stewardship all but ensures mediocrity, and distributed so cheaply that they can afford to stay in distribution indefinitely, no longer betting the bank on the first weekend box office take. And, as is the case with the independent musician whose modest recordings are marketed on line, not hitting a home run will no longer render a film a financial failure.

Let's get back to music. How does the radical democratization of film production and distribution affect what we do? It seems to me that we shouldn't regard it simply as an opportunity to score more interesting films, or as an easier avenue for our client's rock video.

forms of creative expression does this new universe open up to us? How can we shape such a canvas?

There will be many answers to these questions, I hope, and lots of new forums for new forms of expression. For those who work with music and pictures, we can now question the imperatives of the production process itself. Indeed, it is now quite conceivable for the procedure of editing and synthesizing visual images to occur simultaneously, or interactively, with the procedure of recording and editing music and sound - even for all this to take place within a single personal computer system. A picture editor's decisions - regarding details like slate choices, shot order, transitions and pacing - can influence, while also being influenced by, a composer's decisions regarding details like formal structure, tempo, texture, and harmonic development. Thus, an instantaneous creative cross-pollination, previously precluded by the exigencies of the traditional production chain. Indeed, the visual and the aural elements can be regarded as different colors on a unified palette, visual music conceived and executed as a single creative work.

Which seems to imply a single creator. I expect objections to this: How many people will want to learn the skills and develop the reboincts native to an entirely different discipline?

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simple as a telephone would seem complex and frighteningly abstract to the uninitiated, yet in many parts of the world its use is all but universal.

Furthermore, treating the visual and the aural as a single creative palette doesn't necessarily require that its use be restricted to individuals. Creative groupings of artists are common in many disciplines, and produce interesting and even important works. Film production can't help but be collaborative - music can be too. The degree of "hands-on" in the visual and the aural will certainly vary.

Still, there is a pervasive resistance to interdisciplinary skills-development. We seem to have an unconscious tendency to fence the world off into independent artistic ranges, discouraging too much boundary-crossing. And the more developed we are at our chosen discipline, the more pronounced our territorial preoccupation. But it's my contention that such boundary-crossing is profoundly rewarding, and never as long a leap as it first appears. The case of a composer learning video editing is a good example. There is much common ground: rhythm, pacing, contour, etc. The instincts regarding timing that a picture editor must hone are precisely those of a musician. Editors discuss pacing in terms of "beats", and frequently rely on music for structural rhythm. Moreover, the mechanics of video editing are actually not very difficult to learn - especially for someone who's used digital audio software - and it's getting easier.

So, just what should the new forms of visual music look like? Well, I would not attempt to dictate some kind of new orthodoxy to replace the old one. Artists will, naturally, define forms as their inspiration dictates, but with fewer constraints and more collaborative tools. I am very interested to see other people taking this in different directions. For whatever it's worth, I've outlined where I've begun to go with it in .

As we get deeper into the creative potential of visual music, expanded resources will enable different forms to emerge - things like wider aspect ratios, multiple visual "tracks", different multi-track audio configurations, even 3D visuals. On-line exhibition of finished work will certainly enhance the creative possibilities for experiencing visual music. Imagine, for

overlap is inevitable. In time such a group could provide and an on-line forum for the exhibition of works, for the organization of installations, screenings and workshops, and for general communication and creative sharing among members, skills exchange etc. The organization could eventually have some kind of institutional backing, whereby sufficient computer horsepower and storage could be allotted to make practical the on-line exhibition of a variety of artists' work. I invite those interested in such an endeavor, or in the field of visual music in general, to contact me either here at the conference or via email, phone or mail, if only to assure me that I am not completely alone in my preoccupation. Thank you.

APPENDIX 1

It is difficult to compare different production strategies and equipment, since there are so many variables involved, and different degrees of compromise in various areas are more or less acceptable depending on the content of a film. For the sake of comparison I'll cite two areas where costs have dropped significantly in recent years: cameras and editing suites.

- on a \$20 million production it's not uncommon for post to cost 5 million. Even a network movie of the week, with its relatively modest mandate, post can often cost \$500,000 to a million. Yet the cost of all the technology involved has dropped drastically in the last decade.

Let's just look at on line video editing. In 1991 the cheapest available video editing system capable of outputting broadcast quality edited video with fades and dissolves would be an on-line Betacam A/B roll edit suite. To put a suite together, including machines, controller, switcher, mixer, ancillary equipment and installation, it might have cost about \$500,000 or you could rent it with an editor for \$300/hour, or more, depending on your needs. Today such capabilities can be purchased in a personal computer-based system for \$20,000, including the aforementioned DV camera and the means to control it from software. It would also include a comprehensive effects and compositing system the far exceeds anything available ten years ago at any price. And as we must all know by now, putting another \$7000 or so into the same computer gives you a zillion-track 32-bit audio mixing facility, complete with CD and DVD mastering.

Now, it's true of course that there are many costs of making films that haven't gone down - cast, crew, locations, lower-tech equipment such as lighting and vehicles, etc. Films will still cost money to make. But where it's possible for producers to hire many of these things - even cast - at a discount or deferral, this has rarely been the case with cameras or editing equipment.

(above)

APPENDIX 2

Consider the traditional (Hollywood) model for feature film distribution: a significant part of the budget of a major feature release is allocated to hyping the film to create early interest - usually more than the cost of the production itself (although the studios won't acknowledge this publicly). This will include huge local and national newspaper and magazine ad campaigns, cinema trailers, lots of radio and TV spots, and expensive press junkets to insure favourable reviews from grateful media folks, regardless of content.

Because of the limited shelf life of most expressions of popular culture, especially those whose legs are created by hype, it's necessary milk them while you can. Theatrical films will generally have many prints in circulation at once, on a major feature as many as 2000, each costing perhaps \$15,000. A ten-reel 35mm print is very heavy, and as it can't afford to spend any more time in transit than necessary, it's got to ship express every time it shuttles from one cinema to another. Print shipping costs alone for the first run for our typical feature might be \$2000 per print. And of course, every one of those prints has to be insured, not only for the cost of the print, but also for its earning potential in that limited first-run window. This is pretty subjective, but insurance costs for a major release commonly reach \$3 million during the first run.

Factor in the profit margin for the distributor and our total marketing and distribution budget for a feature that cost \$20 million to produce - modest indeed by Hollywood standards - might total around \$35 million and this doesn't even touch the costs of running the cinema. Perhaps one in ten films recovers its production and distribution costs, but as Hollywood sees it, that one more than pays for the other nine. This is why their ad campaigns are so intense.

Now consider the costs of distributing a feature available for download. There might be a day or two of file encryption and conversion to accommodate cross-platform/format compatibility, maybe \$2000. There's the cost of renting server space and backup, with multi-user wide bandwidth access for the duration of the film's run - no more than \$1500/month.

You will probably still want to advertise, but since all your costs are now so much lower, the pressure to strike gold by carpet-bombing promotion is just not there. If you're ambitious you'll edit a couple of trailers while you're cutting picture and sound, and float them on various linked marketing sites. Your whole marketing and distribution budget for the first year might total \$50,000 And of course, my estimates are based on current costs, and as

APPENDIX 3

My first tentative steps away from conventional film and music vehicles have tended to involve blurring the distinction between music on the one hand and other aural elements such as dialog, sound effects and ambiance on the other. These “non-musical” elements will typically appear first in a conventional context, often reinforced visually, then later re-emerge as musical elements - frequently processed or in fragmentary form - in a more impressionistic context, taking advantage of the association that visual reinforcement creates. The corresponding visuals may also reappear, similarly altered, with or without the sound. When several such distinct visual and/or aural elements from a scene are similarly treated, the recollection of the variously altered sounds and images suggests the original scene in a vaguely subliminal fashion, giving the music an evocative quality without really quoting directly.

The picture provides an extra dimension which can reinforce the identity of a sound, even

become a kind of shorthand, an abbreviation for each other. And when you're trying to avoid a sense of excessive density, brevity is key.

Dialog can be used and altered the same way as effects or ambiance, but given its literal content, it can easily be overdone or used too bluntly. I usually prefer to choose innocuous, seemingly irrelevant words less likely to evoke some mistaken philosophical interpretation. Each appearance may be further altered in various ways, which again serve to obscure or play down its content and make it linguistically inert.. Repeated iterations render it an increasingly abstract aural event. Sometimes I'll allow the original dialog to appear again at the end of the piece, unaltered and in sync with the picture, but now carrying the evocative weight of what it's just been through.

Picture elements may also be subject to similar abstraction - for example realistic footage blended with animation or completely impressionistic images and later recalled momentarily,

SOURCES

Institutional resources

American Film Institute (www.afionline.org)

San Francisco State University Cinema Department (www.cinema.sfsu.edu)

The Canadian Film Centre (www.cdnfilmcentre.com)

Baumgarten Paul A., Farber Donald C. and Fleischer, Mark. 1992.